



Offer for Mr. _____, USA

Date: 10.July 2007

HPH 304S Shark The basic price includes:

Two section wings and 18m Wingtips
Integrated water tanks upto 180L in the main wings
Flapperons - full span ailerons mixed with full span flaps
Automatic control and water system connections
Forward hinged canopy with integrated instrument panel
Two lever Canopy jettison system
Optimized energy absorbing safety cockpit
14Ah Battery holder - in the front
Adjustable rudder pedals
Front hook - TOST
5.00x5 wheel with hydraulic brake system, operated on airbrake handle
Shock break system on retractable undercarriage
Registration and contest letters - UV resistant micro tape
Horizontal elevator mini tips
Three bank air brakes suction side of the wing
Radio antenna in the vertical fin
Total energy tube connections in the vertical fin
Pitot tube in the vertical fin

HPH 304S SHARK basic price ex works	69,500 €
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Present time certificate- experimental category





Changeable options - to be marked off in the red column

HPH 304S Shark – Options

<input type="checkbox"/>	15m optimized complete wings incl. Shark type winglets - price pending	0	0 €
<input type="checkbox"/>	20m optimized complete wings incl. Shark type winglets - price pending	0	0 €
<input type="checkbox"/>	15m wing TIPS integrated on the 18m wing	5,920	0 €
<input type="checkbox"/>			
<input type="checkbox"/>	Tinted canopy Green or Blue - please specify the colour GREEN	195	0 €
<input type="checkbox"/>	Tail Water ballast tank - CG point optimization (cockpit weight)	320	0 €
<input type="checkbox"/>	Tail water ballast tank - wing water ballast compensation	320	0 €
<input type="checkbox"/>	Additional C.G. release (Tost)	740	0 €
<input type="checkbox"/>	Trim weight boxes (both nose and tail boxes for lead)	280	0 €
			0 €
			0 €
<input type="checkbox"/>	Second battery and battery box (7 Ah) under the instrument panel	128	0 €
<input type="checkbox"/>	3D Turbulators (zig – zag tape)	248	0 €
<input type="checkbox"/>	Seat Belt (Gadringer – Bagu 5202)	225	0 €
<input type="checkbox"/>	Shoulder Harness (Gadringer – Schugu 2700)	135	0 €
<input type="checkbox"/>			0 €
<input type="checkbox"/>	TE Probe (Ilec)	74	0 €
<input type="checkbox"/>	Multiprobe (Salzinger, type MNI incl. UN adapter)	474	0 €
<input type="checkbox"/>	Oxygen holder for 3l volume bottle, 100 or 108mm diameter	175	0 €
<input type="checkbox"/>			0 €
<input type="checkbox"/>	Dust covers (complete)	435	0 €
<input type="checkbox"/>	Canopy dust cover	125	0 €
<input type="checkbox"/>	Wings dust cover	215	0 €
<input type="checkbox"/>	Fuselage dust cover	148	0 €
<input type="checkbox"/>	Special seat cushions (adjustment for extremely short pilots)	248	0 €
<input type="checkbox"/>	Special seat cushions (adjustment for extremely tall pilots)	248	0 €
<input type="checkbox"/>	Tail Dolly	236	0 €
<input type="checkbox"/>	Wing wheels (set)	281	0 €
<input type="checkbox"/>	Towing bar	183	0 €
<input type="checkbox"/>	Painted registration & contest letters	785	0 €
	Options total		0 €
	HPH 304S with options		69,500 €

Note: Our safety cockpit is designed for pilot's tallness ranging from approx. 168 up to about 203 cm. In case of an unusual proportion between pilot's body and legs special cushions are to be used for compensation.
Max. cocpit weight 125Kg.



HPH 304S Shark - Recommended instruments

Instruments (proposition) – Price including installation

Unit Price

<input type="checkbox"/>	Transponder- type will be defined		0 €
<input type="checkbox"/>			0 €
<input type="checkbox"/>	Compass Airpath 2300	135	0 €
Winter, Germany. Basic info. More on www.winter-instruments.de			
<input type="checkbox"/>	6 FMS 4xx (Ø 80mm) Airspeed indicator, range 0-300km/h or 0-180 mph	265	0 €
<input type="checkbox"/>	7 FMS 4xx (Ø 58mm) Airspeed indicator, range 0-300km/h or 0-180 mph	265	0 €
<input type="checkbox"/>		0	0 €
<input type="checkbox"/>	4 FHG 10 (Ø 80mm) sensitive altimeter 0-1000-10000m, two pointers	580	0 €
<input type="checkbox"/>	4 FHG 20 (Ø 58mm) sensitive altimeter 0-1000-10000m, two pointers	580	0 €
<input type="checkbox"/>	Scale ring for 4 FGH 10/ 4 FGH 20	52	0 €
<input type="checkbox"/>	5 StV 5 (Ø 80mm) vane type variometer incl. expansion tank 0,45ltr.	360	0 €
<input type="checkbox"/>	5 StVM 5 (Ø 58mm) vane type variometer incl. expansion tank 0,45ltr.	365	0 €
<input type="checkbox"/>	Mc-Cready-Ring for 5 StV 5 / 5 StVM 5	52	0 €
<input type="checkbox"/>	expansion tank 0,45 ltr.	20	0 €
<input type="checkbox"/>	Ball bank indicator QM I or QM II	39	0 €
LX navigation, Slovenia. Basic info. More on www.lxnavigation.si			
<input type="checkbox"/>	LX160 Si – vario speed to fly system	1,050	0 €
<input type="checkbox"/>	LX7007 pro IGC	3,481	0 €
<input type="checkbox"/>	LX 20 IGC approved flight recorder	1,180	0 €
<input type="checkbox"/>	LX1600 - Colibri	1,820	0 €
<input type="checkbox"/>	LX160Si - Colibri	1,690	0 €
<input type="checkbox"/>	Colibri IGC approved flight recorder	690	0 €
<input type="checkbox"/>		0	0 €
Becker Avionics, Germany. More on www.becker-avionics.de			
<input type="checkbox"/>	Becker AR4201 VHF Communications Transceiver incl. installation	1,249	0 €
<input type="checkbox"/>	"Dynamic" gooseneck microphone	158	0 €
<input type="checkbox"/>	Push-To-Talk Switch/Harness	34	0 €
<input type="checkbox"/>	Loudspeaker/Junction Box	128	0 €
Instruments total			0 €

HPH 304S Shark - Glider modification + Engine systems

Turbo SOLO engine			
<input type="checkbox"/>	Turbo system preparation only	5,450	0 €
<input type="checkbox"/>	Turbo system itself TBL	0	0 €
Turbo Jet engine			
<input type="checkbox"/>	JET engine preparation only	5,450	0 €
<input type="checkbox"/>	JET engine system itself	24,400	0 €
Selflauncher system			
<input type="checkbox"/>	Selflauncher system preparation only (Fuselage redesign)	12,800	0 €
<input type="checkbox"/>	Selflauncher system itself	39,800	0 €
HPH 304S SHARK with options and instruments		69,500 €	
Engine system		0 €	
Cobra Trailer- basic info price, more on www.cobratrailer.de		0 €	
TOTAL excl. Cobra Trailer, excl. VAT		69,500 €	
		0 €	
TOTAL		69,500 €	

Offer validity 30 days

All prices are understood ex works Kutna Hora, Czech Republic.

Prices are subject to change until confirmation in the Purchase Agreement.

PAYMENT: Purchaser declares to wire €9000 deposit to the HPH Bank Account.

EURO Bank account :
IBAN CODE:
CZ3601000000515748160277
Bank account owner:
HPH Ltd., Caslavská 126, CZ-284 01 Kutna Hora
SWIFT CODE:
KOMBCZPP
Bank name and address:
KB Kutna Hora, Tylova 309, Czech Republic, Europe

Final amount is to be settled before dispatch of the glider.

Requested completion date:

Requested place of delivery:

Terms of delivery: EXW Kutna Hora (INCOTERMS 2000)

The delivery costs are to be paid by Purchaser directly to the transfer company.

Your visit at us in order to fly our 304S is highly welcome.

We are sure you will be satisfied with its flight performance.

If it be to the contrary the deposit will be refunded.

Purchaser:
Signature:
Seller: HPH Ltd. CZ 284 01 Kutna Hora, Caslavská 126, Czech Republic Tel.: +420 327 512633 Fax: +420 327 513441 E-mail: hph@hph.cz Web page: www.hph.cz
Requests and remarks:

Please mark off your options in the red column, print your order, subscribe to it and fax it to your local dealer or directly to the glider producer.

Welcome to the HPH Family Team!

Thank very much for your order.

We'll do our best in order to meet your demands.



